



Blue Book Services

BUSINESS OPERATIONS REPORT

INFORMATION & SERVICE CENTER

845 E. Geneva Rd.

Carol Stream, IL USA 60188-3520

Phone 630-668-3500

Fax 630-668-0303

E-mail info@bluebookservices.com

Web site www.producebluebook.com

FOR PROVIDERS OF INDUSTRY SUPPLIES OR SERVICES

Company Name _____ Date _____
P.O. Box _____ City _____ County _____ State _____ Zip Code + 4 _____
Street Address _____
City _____ County _____ State _____ Zip Code + 4 _____
Local Phone _____ Toll Free _____ FAX _____
Web site _____ E-mail _____

Please circle the categories under which your firm would appropriately be listed in the Blue Book's Supply and Services section.
(Circle all that properly apply)

- | | | | |
|----------------------------------------|-----------------------------------|------------------------------------|-----------------------------------|
| Advertising | Devanning | Inspection Service (Commercial) | Product Testing |
| Agricultural Properties | Digital Imaging & Service | Insulation | Public Relations |
| Agricultural Wire Products | Dispute Resolution | Insurance | Quality Control |
| Atmosphere Control Equip. & Serv. | Dock Equipment | Internet Consulting Service | Recycling Equipment |
| Attorneys | Dumping Machines | Internet Services | Refrigeration Systems & Repair |
| Bag Holders | Education | Investment Promotion | Research & Marketing |
| Baggers | Engineering Services | Irrigation Equipment | Returnable Containers & Packaging |
| Bags | Environmental Services | Knives | Ripening Equipment & Supplies |
| Bar Coding Systems | Erosion Control | Labels & Labeling Devices | Rubber Bands |
| Baskets | Ethylene-Producing Equipment | Leasing | Rubber Stamps |
| Belting | Ethylene Removal Equipment | Liners | Scales |
| Boxes & Cartons | Export Promotion | Loaders | Sewing Machines-Bag |
| Brushes | Export Service | Machines | Shade Cloth |
| Burlap | Factoring | Management & Marketing Consultants | Shelf Life Extender |
| Car Lining Paper | Farm Machinery & Equipment | Material-Handling Equipment | Shippers' & Growers' Supplies |
| Car Strips | Fasteners | Merchandising | Shrink Film |
| Cargo Containers | Fertilizer | Motors | Staples |
| Case Erectors | Fillers | Nails & Nailing Machines | Storage Equipment |
| Case Sealers | Financial Consultants & Services | Packaging Equipment | Strapping |
| Chemicals | Financial Institutions | Packaging Protection | Stretch Wrap & Equipment |
| Coder Inks | Foam Containers | Packaging Supplies | Strip Doors |
| Collection Assistance | Food Recycling | Packing Cups | Sustainable Packaging |
| Commercial Harvesting & Packing | Food Safety | Pads | Tags |
| Computer Services | Fresh-Cut Processing Equipment | Pallet Stretch Film | Tape & Taping Machines |
| Computer Software, Systems & Equipment | Fumigation/Fumigants/Pest Control | Pallets & Bins | Tarpaulins |
| Consultants | Fungicide/Herbicide/Insecticide | Paper & Paper Products | Temperature & Humidity Monitoring |
| Consumer Packages | Glue & Paste | Personnel Services | Trade Associations |
| Controlled Atmosphere Equipment | Graders, Sizers & Sorters | Plant Covers | Trade Development |
| Conveyors | Ground Cover | Plastic Bag Closures | Trade Publications & Media |
| Cornerboard & Edgeboard Supplies | Hydrocoolers | Plastic Containers | Trade Shows & Exhibitions |
| Crates & Crate Material | Ice Crushers | Plastic Mulch Film | Tubs |
| Customs Broker | Ice Makers | Plastic Netting | Twine & Cordage |
| Cutters & Dryers | Ice Manufacturers & Suppliers | Precooling Equipment | Washers & Cleaners |
| Decals | Ink Jet Systems | Printers, Forms & Lithographers | Wax Coatings |
| | Insect & Rodent Control Poisons | Produce Wash | Weather Information |
| | | | Wood Products |
| | | | Wrappers |

(See other side for including your Blue Book Descriptive Listing Facts)

ENHANCE YOUR BLUE BOOK LISTING WITH DESCRIPTIVE LISTING FACTS & LOGO

Please use this form to provide us with key marketing information your firm would like included in your Blue Book Listing(s). Examples of Blue Book Descriptive Listing Facts might include:

- Names of key personnel
- Special features about your company's products or services
- What is unique about your particular operation

Here is an example of how Blue Book Descriptive Listing Facts can work effectively for you, by providing contact information and describing what your organization specializes in.



Note: (-) indicates Descriptive Listing fact lines that are subject to the current nominal rate. Further enhance your listing by including your logo. Call for details.

Descriptive Listing Facts will appear in your listing in the following publications:

- The print Blue Book, published semi-annually
- Blue Book Online Services, www.producebluebook.com

You too can include additional facts in your company listing by completing the section below.

SAMPLE BLUE BOOK LISTING:

MILL COUNTY PACKAGING, INC.
 123 Walnut Ct. (50161-5605)
 Phone 812 667-6386
 E-Mail: mcp@pkg.com
 Web Site: www.milcyp.com

- Keith Nelson, Sales Manager
- Nelson cell 812 946-0000
- Nelson res. 812 946-3289
- Custom design of plastic packaging products for consumers
- Handle plastic clam shell containers
- Specialize in produce packaging, waxed & dry corrugated boxes for Fruits & Vegetables
- Serve the entire U.S. year-round

Products & Services:
 Plastic Containers, Boxes & Cartons, Packaging Supplies



Yes, I want to include the following Descriptive Listing Facts in our company listing:

Specific facts about your products or services: _____

Brands: _____

Geographic areas you serve: _____

Specific products/services you specialize in: _____

Operating hours: _____

Name and direct contact information of your key personnel:

Name _____	Name _____	Name _____
Cell _____	Cell _____	Cell _____
Res. _____	Res. _____	Res. _____
E-mail _____	E-mail _____	E-mail _____