




## Blue Book Services Membership Packages

	Membership Levels			
	150	200	250	300
<b>Membership Price</b>	\$850	\$1,075	\$1,375	\$1,895
<b>License Level</b>	<b>Standard</b>	<b>Advanced</b>	<b>Advanced Plus</b>	<b>Premium</b>
<b>Number of Licenses to Blue Book Online Services (BBOS)</b>	3	5	7	10
<b>Number of Business Reports</b>	10	20	40	85
<b>Online Features/Functionality</b> <ul style="list-style-type: none"> <li>• Locate companies by name or Blue Book number</li> <li>• BBOS Mobile App</li> <li>• View &amp; download Business Reports</li> <li>• Search by: location, commodity, classification, rating, certification, brand, license, or previously listed company</li> <li>• View predictive Blue Book Score: evaluate likelihood of a negative credit event</li> <li>• Export search results as .CSV file</li> <li>• Create Alerts list &amp; Watchdog Groups</li> <li>• Create and share notes</li> <li>• View 3 month Blue Book Score history</li> <li>• View last 2 years of claims filed with Blue Book and Federal Courts</li> </ul>	<div style="background-color: #d9e1f2; padding: 5px; display: inline-block;">Included in all Membership Levels</div> 			
<ul style="list-style-type: none"> <li>• View industry contacts</li> <li>• Search by: industry contacts, company updates, newly listed companies, mile radius, terminal markets</li> <li>• Save vCards on personnel contacts to Outlook</li> </ul>		✓	✓	✓
<b>View Performance Indicators</b> <ul style="list-style-type: none"> <li>• 10 year rating history</li> <li>• 12 month Blue Book Score history</li> <li>• Key financial ratios from recent financial statements</li> <li>• Trade practices ("X" Rating) &amp; Pay Performance</li> <li>• View last 5 years of claims filed with Blue Book &amp; Federal Courts</li> </ul>			✓	✓
<ul style="list-style-type: none"> <li>• Search by Blue Book Scores</li> <li>• Analyze Companies by financial ratios &amp; Blue Book Scores</li> <li>• Download Blue Book Score report</li> <li>• Export company &amp; personnel contact info in a .CSV file</li> </ul>				✓
<b>Additional Service</b>  <b>Local Source:</b> A searchable database of over 20,000 fruit & vegetable growers in the United States.				\$350 for the first license \$100 for each additional license

### All Membership Levels Also Include:

- Weekly Credit Sheet Updates (52/year)
- *Produce Blueprints* Magazine
- Collection, Mediation, and Arbitration Services
- Verbal and Written Assessments
- New Hire Academy
- Membership Plaque
- Use of Membership Seal